# JENNY SÄVE-SÖDERBERGH

**ADDRESS 1**
Upplandsgatan 41
113 28 Stockholm, Sweden
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**ADDRESS 2**
Edebyvägen 80
178 93 Drottningholm, Sweden

## CURRENT POSITION

- Associate Professor (Docent) (50 percent), Swedish Institute for Social Research (SOFI), Stockholm University, Dec 2003-
- Researcher (50 percent), Swedish Social Insurance Inspectorate, Inspektionen för socialförsäkringen, *ISF*, Sept 2016-

## VISITING SCHOLAR

- Visiting Fellow, Harvard University Cambridge, MA, Aug 2000–Sept 2001.
- Visiting Scholar, IFO Institute, Ludwig Maximilian University, Munich, 2002–2003.
- CESIfo Visiting Scholar, CES, Ludwig Maximilian University, Munich, February, 2016; April 2010 – May 2010.
- Visiting Researcher, SSE Institute for Research, SIR; Stockholm School of Economics, 2024-.

## PUBLICATIONS

Säve-Söderbergh, J. (*2023*), *The Promise (and Peril) in Approaching Gender Parity: Preregistered Survey Experiments Aimed to Impact Gender Inequality in Negotiations* joint with Emelie Fröberg, Richard Wahlund and Wiley, S. Wakeman, *Labour Economics*, Volume 83, 102401.

Säve-Söderbergh, J. (*2022*), *"Why do Women Ask for Less?"*, joint with Anna Dreber Almenberg and Emma Heikensten, *Labor Economics*, Volume 78, 102204.

Säve-Söderbergh, J. (*2022*), *"Who lacks pension knowledge, why and does it matter? Evidence from Swedish retirement savers"*, joint with Mikael Elinder, Johannes Hagen and Mattias Nordin, *Public Finance Review* Volume 50 (4), 379-435.

Säve-Söderbergh, J. (*2021*), *"Attitudes Toward Debt and Debt Behaviour"*, *Scandinavian Journal of Economics*., Volume123, Issue3, 780-809, joint with Johan Almenberg, Annamaria Lusardi and Roine Vestman.

Säve-Söderbergh, J. (*2020*), *"Targeting Risk Lovers? Taxation of Private Pension Savings, Risk Preferences, and Gender"*, joint with Bo Larsson, *Florida Tax Review*, Vol 23, 657-678.

Säve-Söderbergh, J. (*2019*), *"Gender Gaps in Salary Negotiations: Salary requests and Starting Salaries in the Field"*, *Journal of Economic Behavior and Organization*, Vol. 161, pages 35-51.

Säve-Söderbergh, J. *(2018)*, *"Kvinnors och mäns livsval relaterade till ojämlikhet i pensionen - problembild och lösningar"*, joint with Gabriella Sjögren Lindquist, *Ekonomisk Debatt*.

Säve-Söderbergh, J. (*2018*), *"Gender of the immediate manager and women's wages: The importance of managerial position"*, joint with Karin Halldén and Åsa Rosén, *Social Science Research*.

Säve-Söderbergh, J. (2017), *"Children do not behave like adults: Gender gaps in performance and risk taking within a random social context in the high-stakes game shows Jeopardy and Junior Jeopardy"*, joint with Gabriella Sjögren Lindquist, *Economic Journal*, Volume 127, issue 603, 1665-1692.

Säve-Söderbergh, J. (2015), "Promemoria – Räknefärdighet och Finansiell Förmåga", joint with Johan Almenberg and Roine Vestman, Finansinspektionen.

Säve-Söderbergh, J. (2014), *"Könsskillnader i val och avkastning – en forsknings och kunskapsöversikt över individuella placeringsval inom premiepensionen och tjänstepensionen"*, *SOU 2014:74*, kap 8, redaktörer Eskil Wadensjö och Gabriella Sjögren-Lindquist.

Säve-Söderbergh, J. (2012), *"Self-directed Pensions: Gender, Risk and Portfolio Choices"*, *Scandinavian Journal of Economics*, Vol. 114, pages 705-728.

Säve-Söderbergh, J. (2012), *"Securing Victory or Not? Surrendering Optimal Play when Facing Simple Calculations - a natural experiment from the Swedish and US Jeopardy"*, joint with Gabriella Sjögren Lindquist, *Applied Economics* , Vol.44, pages 777-783.

Säve-Söderbergh, J. (2011), *"Girls will be Girls - Especially among Boys: Risk-taking in the 'Daily Double' on Jeopardy"*, joint with Gabriella Sjögren Lindquist, *Economics Letters*, Vol.112, pages 158-160.

Säve-Söderbergh, J. (2011), *"Financial Literacy and Retirement Planning in Sweden"*, joint with Johan Almenberg, *Journal of Pension Economics and Finance*, Vol. 10, pages 585-598.

Säve-Söderbergh, J. (2010),*"Who Lets Ethics Guide his Economic Decision-making? An Empirical Analysis of Individual Investments in Ethical Funds"*, *Economics Letters*, Vol. 107, pages 270-272.

**REPORTS, BOOK CHAPTERS AND MONOGRAPHS**

Säve-Söderbergh (2024) *"Samordnat stöd leder till bättre försörjning -en analys av hur försörjningen påverkas för personer som får stöd av den teamverksamhet som finansieras av samordningsförbunden"*, joint with Ann-Christin Jans and Carolin Sjöholm *ISF Rapport 2024:12*.

Säve-Söderbergh (2024) *"Tänker föräldrar på pensionen när de är hemma med barnen?"*, joint with Stefanie König. *ISF Rapport 2024:7*.

Säve-Söderbergh (2023) *"Samordnat stöd gör skillnad - En analys av effekterna av samordningsförbundens verksamhet på individnivå"*, joint with Ann-Christin Jans and Carolin Sjöholm *ISF Rapport 2023:1*.

Säve-Söderbergh (2022) *"Kvinnors och mäns kunskap om pensioner och pensionssystemet: en redovisning av en enkätundersökning kombinerad med registerdata"*, joint with Stefanie König. *ISF Rapport 2022:1*.

Säve-Söderbergh (2019) *"Förenklat läkarintyg och inflödet till sjukförsakringen: En analys av effekterna på vårdenhetsnivå och regionnivå",ISF Rapport 2019:5*.

Säve-Söderbergh (2017), *"Makar som delar på kakan - En ESO rapport om jämställda pensioner"*, December 2017. *Expertgruppen för offentliga studier, Finansdepartmentet*.

Säve-Söderbergh (2011), "Kvinnors och mäns löneutveckling i ett tarifflönesystem", i *Tarifflöner och individuell lönesättning*, editor, Susanne Fransson, utgivare Nätverket Jämställda löner.

Säve-Söderbergh (2006), "Marknaden som sakligt skäl för lönesättning — ett nationalekonomiskt perspektiv", i *"Marknaden — Saklig grund för Lönesättning?"*, editor, Susanne Fransson, Norstedts Förlag.

Säve-Söderbergh (2003), *"Essays on Gender Differences in Economic Decision-making"*, Dissertations series no. 59, Swedish Institute for Social Research.

## WORK IN PROGRESS

### RECENT RESEARCH AT THE UNIVERSITY

- Research on gender gaps in negotiations "Do Women Ask For Less and Give-In More Than Men do in A Negotiation? A Lab-Based Study of Gender Gaps In Asking and Accommodating Behavior" using lab negotiations from the BLESS lab, 2023-2024, joint with Christine Alamaa, The Swedish Institute for Social Research.
- Research on the insurance choices of spouses in "Quid Pro Quo: Life Insurance Choices of Spouses" using data from the Swedish pension system, joint with Marieke Bos, Swedish House of Finance, Guilia Grasso, Stockholm School of Economics and Wenli Li, Bank of Philadelphia.
- Research on finding the most effective intervention reducing the gender pay gap among Gig-workers, *"Can salience of the gender pay gap lead to a reduced gender gap in the choice of paid work"*, joint with Francesca Manzi, London School of Economics, Zohn Rosen, Columbia University, Richard Wahlund, Stockholm School of Economics, and Wiley Wakeman, Stockholm School of Economics.
- Research on gender gaps in expectations and pay among top-school students and subsequent earnings using survey and register data and information interventions, joint with Richard Wahlund, Stockholm School of Economics, and Wiley Wakeman, Stockholm School of Economics.
- Research on gender gaps in negotiation beliefs - *"Do Men and Women Negotiate Differently in the absence of Potential Discrimination or Social Costs?"*, joint with Christine Alamaa (experimental design and data are joint work with Åsa Rosén).
- Research on the effects of voluntary transfers of pensions rights within couples and female labor supply, joint with Marieke Bos, Yevhenia Hrabovska and Wenli Li (published in Yevhenia Hrabovska's dissertation, 2023.)
- Research using a new survey design for Akavia survey 2021 to study gender gaps in negotiations, joint with Anna Dreber Almenberg and Akavia (Jusek).
- Research on the gender of the negotiating counterpart using survey data - *"Attitudes and Social Costs in Negotiations – Evaluating Gender Gaps in Negotiation Behaviour in the Field"*.

### RECENT RESEARCH WORK AT ISF

- A labor market policy evaluation of attitudes using a field experiment with participants at "Samordningsförbund" (organizations aimed at coordinating inputs for individuals in need of joint support from Försakringskassan, Arbetsförmedlingen, the municipalities and the health sector): see more in ISF Report 2023:2 and ISF Report 2024:12. *see ISF homepage*.

## EDUCATION

- *Associate Professor* (Docent) in Economics, June 2016, Stockholm University, Stockholm, Sweden.
- *Ph. D. in Economics* (Filosofie Doktor), *"Essays on Gender Differences in Economic Decision-making"*, November 2003, Stockholm University, Stockholm, Sweden.
- (Parental Leave, June 2007 — August 2008, November 2004 — October 2005, July — September 2004).
- *Visiting Fellow*, 2000-2001, Harvard University, Cambridge, MA, USA.
- *M.Sc. in Economics* (Politices Magister), *""Does Aid and the Real Exchange Rate Counteract Each Other?"*, 1997, Lund University, Lund, Sweden.
- *B.Sc. in Economics* (Filosofie kandidat), *""An Analysis of Labor Market Discrimination in Zimbabwe""*, Minor Field Study for SIDA, 1995, Lund University, Lund, Sweden.

- University of Gothenburg, Gothenburg, Sweden, International Relations, French, etc 1989-1991.

## SUPERVISING ACTIVITIES

### GRADUATE LEVEL

- *Supervisor*, Christine Alamaa, Department of Economics, Stockholm University 2017-
- *Evaluation committee*, *Econometric Analyses of Private Car Use and Company Car Taxation Using Panel Microdata*, dissertation by Carl Berry, advisor Maria Börjesson, Swedish National Road and Transport Research Institute, December 2024.
- *Opponent*, *Essays in Gender Economics*, dissertation by Siri Isaksson, advisor Magnus Johannesson, field of economics, Stockholm School of Economics, 3 June, 2019.
- *Evaluation committee*, *Essays on Job Market Screening, In-Group Bias and School Competition*, dissertation by Gustaf Lundgren, advisor Magnus Johannesson, Stockholm School of Economics, 29 September 2017.
- *Opponent*, *Essays on Gender Inequality and Neighborhood Effects*, dissertation by Abdulaziz Abrar Reshid, advisor Magnus Carlsson, field of economics, Linneaus University, 15 September, 2017.
- *Opponent*, *Visualizing Financial Futures*, dissertation by Susanna Heyman, advisor Henrik Artman, field of Human-Computer Interaction, Royal Institute of Technology, 8 September, 2017.

### UNDERGRADUATE LEVEL

- *Labor Economics 4*, Supervisor (16 essays at undergraduate level), 2012-2015.

## MERITS OF ADMINISTRATION

- Board member of Nationalekonomiska föreningen June 2024-,*Nationalekonomiska föreningen*,
- Head of the recruitment committee for an international recruitment of two Post-Docs in 2018-2019, The Swedish Institute for Social Research, Stockholm University.
- Head of the recruitment committee for an international recruitment of two Post-Docs in 2016-2017, The Swedish Institute for Social Research, Stockholm University.
- Head of the recruitment committee for an international recruitment of two Post-Docs in 2014-2015, The Swedish Institute for Social Research, Stockholm University.
- Evaluator of Research Programs: Länsförsäkringar, 2015; Israel Science Foundation, 2014; Swiss Science Foundation, 2013.
- Member of the Board of the Swedish Institute for Social Research, Stockholm University, 2014.
- Deputy Member of the Board of the Swedish Institute for Social Research, Stockholm University, 2009-2013.
- Chief Organizer of Conferences *Jämställda löner och individuell lönesättning*, November 2010, Lund, Sweden, see http://www.konferenserx3.se/.
- Committee member of an Interdisciplinary Research Network on individual wage bargaining and equal wages, Nätverket för jämställda löner.

## RESEARCH GRANTS

- Research Grant from the Jan Wallander and Tom Hedelius' Foundation and Tore Browaldh's Foundation, 2023-2025, P23-0152, *"Pay Inequality Among Gig Workers: Interventions"*, Project Manager, previously Emelie Fröberg, SIR Stockholm School of Economics, SEK 1 500 000.
- Research Grant from the IFAU, Jan 2019-March 2020, *"Can we replicate the field in the lab? Gender gaps in negotiation behavior and shying away from exposure to social ranking"*, Project Manager, Stockholm University, SEK 502 000.
- Research Grant from the Swedish Research Council, Jan 2017-Dec 2019, *"Reducing the Gender Pay Gap by Nudging Negotiations: Identifying Causal Mechanisms and Interventions"*, Project Manager, Stockholm University, SEK 6 300 000.
- Research Grant from the Jan Wallander and Tom Hedelius' Foundation and Tore Browaldh's Foundation, Jan 2011-Dec 2015, P2010-0056:1, *"A Theoretical, Empirical and Experimental Analysis of Wage Formation, Bargaining Behaviour and Risk Preferences"*, Project Manager, with Professor Åsa Rosén, Stockholm University, SEK 1 000 000.
- Research Grant from the Bank of Sweden Tercentenary Foundation, Jan 2011-Dec 2014, P10-0027:1, *"A Theoretical, Empirical and Experimental Analysis of Wage Formation, Bargaining Behaviour and Risk Preferences"*, Project Manager, with Professor Åsa Rosén, Stockholm University, SEK 1 500 000.
- Research Grant from Charles and Elin Lindley's Foundation, Jan 2010-Dec 2010, *"Women and Men's Wages in the Swedish Transport Sector"*, with Susanne Fransson and Eberhard Stüber, University of Gothenburg, SEK 40 000.
- Research Grant from the Swedish Council for Working Life and Social Research, FAS 2002-0326, Jan 2004-Dec 2008, *"Gender Differences in Wage Bargaining and Risk Willingness - Implications for Labor Market Outcomes and Pensions"*, with Professor Eskil Wadensjö (Project manager), Stockholm University, SEK 2 167 000.

## SCHOLARSHIPS AND AWARDS

### AWARDS

- Nominated by the Swedish Research Council to the *AcademiaNet – Expert Database for Outstanding Female Academics* by the Robert Bosch Stiftung, in cooperation with Spektrum der Wissenschaft (Nature Publishing Group), August 2017-.
- Awarded the Wallander Post-Doctoral Scholarship, July 2004 – Dec 2010, SEK 1.110.000.

### SCHOLARSHIPS

- Anna Ahlströms and Ellen Terserus Research Scholarship, 2001-2003.
- Travel Scholarship from the Swedish Council for Working Life and Social Research, FAS, 2001-0349, June 2000-June 2001.
- Karin Kock and Hugo Lindberg's Travel Scholarship, June 2001.
- Widar Bagge Scholarship, 1998-1999.

## TEACHING

### GRADUATE COURSES

- *"Gender differences: origins and consequences"*, Lecturer, spring 2020, spring 2018, *Department of Economics*, Stockholm University.
- *"Economics of Inequality"* Lecturer, spring 2016; spring 2015; spring 2014, Stockholm University.
- *Topics on Pro-Social and Anti-Social Behavior*, Lecturer, April 2010, CES, Ludwig Maximilian University, Munich.

### UNDERGRADUATE COURSES

- *Labor Economics 1* Lecturer, 2008-2016.
- Guest Lecturer, *Labor Economics 2*, 2008, 2015.
- Teaching Fellow,*Labor Economics*, AKPA, Stockholm University, fall 2008.
- Teaching Fellow, *Undergraduate Microeconomics*, Department of Economics, Stockholm University, spring 2000, spring 2002.

## NETWORK PARTICIPATION

- *AcademiaNet Expert Database for Outstanding Female Academics* by Robert Bosch Stiftung, in cooperation with Spektrum der Wissenschaft (Nature Publishing Group), August 2017-
- *CESIfo research network member*, Center for Economic Studies, University of Munich, see *www.cesifo-group.de*, 2011-
- *SPaDE affiliate*, Social Policy and Family Dynamics in Europe, see link *http://www.su.se/spade/people/members-and-affiliates*, 2013-
- *FLat World* and the "*Financial Literacy Programme*", Swedish team member, headed by Annamaria Lusardi and Rob Alessie, see *http://www.globalfinancialliteracyproject.org*, 2010-
- Member of the interdisciplinary Swedish research network on individual wage bargaining and equal wages Nätverket för jämställda löner, see *http://www.njl.nu/start/*, 2005-

## CONFERENCE TALKS AND INVITED PRESENTATIONS

Invited seminar JIBS 2024; GRAPE 2024 Warsaw; Invited seminar, Central Bank Madrid; GRAPE 2023 Warsaw; IACM 2023; AOM Annual Meeting 2022; ESA Special Meeting 2022: EALE 2022 Padua; IAREP-SABE 2021 online; EALE 2021 online; IAREB-SABE 2019; IIPF 2019; KPA Pension Lunch seminar, 2018; WEAI, 2017, Interactive Minds, Aarhus, 2017, The European Society for Population Economics Conference, ESPE, 2016; Jusek 2016; Medlingsinstitutet 2015; Stockholm Behavioural Workshop 2015, Finansinspektionen 2015, European Association for Labour Economists Conference 2014; European Association for Labour Economists Conference, Turin, 2013. The European Society for Population Economics Conference, Aarhus, 2013; European Association for Labour Economists Conference, Cyprus, 2011. Financial Literacy Around the World (FLat World) Conference, Turin, 2010; The European Economic Association Meeting, Glasgow, 2010; University of Linz, Linz, 2010; Arena, 2010, The European Economic Association Meeting, Barcelona, 2009; The European Association for Labour Economists Conference, Prag, 2006; Workshop on Pension Savings Behaviour, The Danish National Institute of Social Research, Copenhagen, 2006; Bifröst School of Business, Iceland, 2006; The European Society for Population Economics Conference, Verona, 2006; Watson Wyatt Pension Research Forum Meeting, London, 2006; The European Economic Association Meeting, Amsterdam, 2005; The European Society for Population Economics Conference, Bergen, 2004; The Stockholm Institute for Financial Research, 2004; The Trade Union Institute for Economic research, 2004; The European Economic Association Meeting, Stockholm, 2003; The European Association for Labour Economists Conference, Sevilla, 2003; The Swedish Institute for Social Research, Stockholm University, 2000-2011; Summer School in Labor Economics, IZA, Buch, Germany, 2000.

**REFEREEING**

Economic Journal, Economics Letters, Journal of Economic Psychology, Scandinavian Journal of Economics, Management Science, Journal of Economic Behavior and Organization, PLOS ONE, Applied Economics, CESifo Economic Studies, Journal of Comparative Economics, Journal of Population Economics, Feminist Economics, Swiss National Science Foundation; Israel Science Foundation.